

Massimo Morelli

CURRICULUM VITAE

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•Education:

- Ph.D. in Economics Harvard University, 1996.
- Dottorato in Economia Politica at University of Pavia, 1995.
- Laurea in Economics and Social Sciences (summa cum laude) at Bocconi University, 1991.

•Current Academic position and affiliations:

- Professor of Political Science and Economics, Bocconi University, department of Social and Political Sciences , with secondary affiliation in the department of Economics;
- Research Fellow in:
 - Innocenzo Gasparini Institute for Economic Research (IGIER);
 - Carlo F. Dondena Centre for Research on Social Dynamics and Public Policies;
 - Center for Economic Policy Research (CEPR), Public Economics group.
- *European Economic Association Council Member* until 2022;
- Fellow of the *Society for the Advancement of Economic Theory* (SAET) since 2018.

• **Previous academic positions and affiliations:**

- Professor of Political Science and Economics, Columbia University, from 2007 to 2014;
- National Bureau of Economic Research (NBER) Research Associate;
- Part-time Professor of Economics at the European University Institute, 2009-11;
- Associate Professor of Economics and Political Science at the Ohio State University (2004-07);
- Assistant Professor of Economics at The Ohio State University (2000-04);
- Research Fellow at the Institute for Advanced Study, School of Social Science, Princeton (2001-02);
- Visiting Professor at University of Minnesota (1999-2000);
- Assistant Professor of Economics at the Iowa State University (1997-2000);
- Marie Curie Post-Doctoral Fellow at the Center for Operation Research and Econometrics, CORE (1996-97).

• **Grants and Fellowships:**

- *European Research Council Advanced Grant*, 694583, awarded in 2016: “The Political Economy of Power Relations”
- *Framework for Attraction and Strengthening of Excellence* in Italy, grant starting in October 2017
- *Prin* grant on “Macroeconomic Management and Consensus Preservation,” started February 2017
- *National Science Foundation, Grant SES-0519205 and 0811966*, (2005-09): theory and experiments of multilateral bargaining on multi-dimensional policy space with incomplete information. Co-funded by the Economics program and the Decision Risk and Management Science division

- *National Science Foundation, Grant SES-0213312* (2002-05): research on electoral systems and incentives for parties, candidates and voters
 - Deutsche Bank Fellowship (2001-02), as a Fellow of the *Institute for Advanced Study* in Princeton
 - *National Science Foundation Starter Award* (2000-01): for research project on the endogenous quality of elected officials
 - International Center for Economic Research (Torino) Fellowship, Summer 2001 and Summer 2002
 - CORE post-doctoral Fellowship and Marie Curie Fellowship (1997)
 - Bocconi Fellowship (1995, 1996)
 - Harvard Graduate Society Fellowship (1994)
 - San Paolo Bank fellowship (1992 to 1994).
- **Awards and Prizes:**
- Lions Club award, 2017;
 - International Geneva Award 2015, for the paper “Strategic Mass Killings”;
 - Bocconi University Research Excellence Award for 2014, 2015, 2016 and 2017;
 - 2015 Elinor Ostrom Prize for best paper on the Journal of Theoretical Politics during year 2014;
 - Excellence in refereeing award by *Review of Economic Studies* and *American Economic Review* for multiple years;
 - *La Canaviglia 2007*: most important prize by the City of Livorno, instituted to recognize every year one citizen of Livorno for his or her general achievements and international recognition;
 - *Koc University Prize* for best paper in the Review of Economic Design in year 2000;

- Innocenzo Gasparini Prize for best student in the Social and Economic Disciplines (DES) undergraduate program at Bocconi University in 1990.

• **Publications on top general interest journals (A+ in Bocconi ranking):**

1. *Journal of Political Economy* (2019): “Dispute Resolution Institutions and Strategic Militarization” (with Adam Meirowitz, Kris Ramsay and Francesco Squintani), vol. 127, issue 1);
2. *Journal of Political Economy* (2019): “Redistributing Income under Proportional Representation, a Correction” (with Margherita Negri), vol. 127, issue 1);
3. *American Journal of Political Science* (2016): “Turnout Across Democracies” (with Helios Herrera and Salvatore Nunnari), **Vol.** 60(3), 607-24;
4. *Review of Economic Studies* (2015): “Mediation and Peace” (with Johannes Horner and Francesco Squintani), **Vol.** 82, 1483-501;
5. *Quarterly Journal of Economics* (2015): “The Geography of Inter-State Resource Wars” (with Francesco Caselli and Dominic Rohner) **Vol** 130-1, pp. 267-315;
6. *Journal of Political Economy* (2015): “Strategic Mass Killings” (with Joan Esteban and Dominic Rohner), **Vol.** 123-5, 1087-1132; International Geneva Award winner 2015;
7. *American Journal of Political Science* (2008): “Incumbents’ Interests and Gender Quotas” (with Francois Maniquet and Guillaume R. Fréchette) Vol. **52-4**, 891-909;
8. *American Economic Review* (2007): “Political Bias and War” (with Matthew O. Jackson), Vol. **97-4**, 1353-73;
9. *American Economic Review* (2006): “Self-Enforcing Voting in International Organizations” (with Giovanni Maggi), Vol. **96-4**, 1137-58; also reprinted in *Public International Law* (November 2010), edited by Eric A. Posner, Elgar Publishing;

10. *Econometrica* (2005): “Behavioral Identification in Coalitional Bargaining: an Experimental Analysis of Demand Bargaining and Alternating Offers” (with Guillaume Fréchette and John Kagel), Vol. **73-6**, 1893-939;
11. *Review of Economic Studies* (2004): “Party Formation and Policy Outcomes under Different Electoral Systems,” Vol. **71-3**, 829-53;
12. *Review of Economic Studies* (2001): “Occupational Choice and Dynamic Incentives” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **68-4**, 781-810;
13. *American Political Science Review* (1999): “Demand Competition and Policy Compromise in Legislative Bargaining,” Vol. **93-4**, 809-20;
14. *American Political Science Review* (2007): “Demand Commitment and Legislative Bargaining: A Response.” Vol. **101(4)**, 851;

• **All other refereed publications:**

15. *Political Science Research and Methods* (forthcoming): “Legislative Activity and Private Benefits: A Natural Experiment in New Zealand” (with Moritz Os-nabrugge and Matia Vannoni);
16. *Economic Policy* (2019): “Global Crisis and Populism: the Role of Euro Zone Institutions” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
17. *Journal of Politics* (2017): “Elections and Divisiveness: Theory and Evidence” (with Elliott Ash and Richard Van Weelden), Vol. **79, 4**: 1268-85;
18. *Journal of Economic Literature* (September 2017): “On Economic Interdependence and War” (with Tommaso Sonno);
19. *Journal of Monetary Economics* (2016): “Credit Market Frictions and Political Failure” (with Madhav S. Aney and Maitreesh Ghatak), **Vol. 81**, 48-64;
20. *Journal of International Economics* (2016): “Cultural Differences and Institutional Integration” (with Luigi Guiso and Helios Herrera), **Vol. 99**, 97-113;
21. *Games and Economic Behavior* (2016): “Internal Hierarchy and Stable Coalition Structures,” (with In-Uck Park), **Vol. 96**, 90-96;

22. *Oxford University Press Handbook: Economic Aspects of Genocide, Mass Atrocities, and Their Prevention, Chapter 6: "Incentives and Constraints for Government Mass Killings: a Game-Theoretic Approach"* (with Joan Esteban and Dominic Rohner);
23. *Journal of Development Economics* (2015): "Resource Concentration and Civil Wars" (with Dominic Rohner), **Vol.** 117, 32-47;
24. *Social Choice and Welfare* (2015): "Approval Quorums Dominate Participation Quorums" (with Francois Maniquet), **Vol.** 45-1, 1-27 (lead article);
25. *Journal of Public Economics* (2014): "A Volatility-Based Theory of Fiscal Union Desirability," (with Jaime Luque and Jose' Tavares), **Vol.** 112-C, 1-11 (lead article);
26. *Economic Journal* (2014): "Turnout and Power Sharing" (with Helios Herrera and Tom Palfrey), **Vol.** 124 (issue 574), 131-62;
27. *Journal of Theoretical Politics* (2014): "Ideology and Information in Policy making" (with Richard Van Weelden), **Vol.** 25(3), 412-39 – (awarded the 2015 Elinor Ostrom Prize for the best paper published in JTP during 2014);
28. *Economica* (2014): "The Incumbency Effects of Signalling" (with Francesco Caselli, Tom Cunningham and Ines Moreno de Barreda), **Vol.** 81 (issue 323), 397-418;
29. *Middle East Policy* (2014): "The Turkey-KRG Energy Partnership: Assessing Its Implications" (with Costantino Pischedda), **Vol.** 21(1), 107-21;
30. *Rivista di Politica Economica* (2012): "Union Integration Paths", lead article, pp 7-25;
31. *Economic Theory* (2012): "Pork vs. Public Good Provision: An Experiment within a Legislative Bargaining Framework" (with Guillaume Fréchet and John Kagel); **Vol.** 49-3, pp. 779-800;
32. *American Economic Journal: Microeconomics* (2012): "Competitive non linear Taxation and Constitutional Choice," (with Huanxing Yang and Lixin Ye), **Vol.** 4-1, 142-75;

33. *Handbook on the Political Economy of War* (2011), edited by Chris Coyne, Elgar Publishing: “The Reasons for Wars - an Updated Survey” (with Matthew O. Jackson), Chapter 3;
34. *Review of Economic Design* (August 2009): “Institutional Design and Conflict; an Introduction.” Vol **13(3)**, 167-70;
35. *Quarterly Journal of Political Science* (2009): “Strategic Militarization, Deterrence and Wars,” (with Matthew O. Jackson) Vol. **4-4**, 279-313;
36. *Journal of Economic Theory* (2007): “Entrepreneurial Talent, Occupational Choice and Trickle Up Policies” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **137**, 27-48; also reprinted in *Entrepreneurship in Recession* (2011), edited by S.C. Parker, as part of “THE INTERNATIONAL LIBRARY OF ENTREPRENEURSHIP Series,” Editor: David B. Audretsch;
37. *Games and Economic Behavior* (2005): “Gamon’s Law versus Noncooperative Bargaining Theories” (with Guillaume Fréchette and John Kagel), Vol. **51-2**, 365-82;
38. *Journal of Public Economics* (2005): “Nominal Bargaining Power, Selection Protocol and Discounting in Legislative Bargaining” (with Guillaume Fréchette and John Kagel), Vol. **89-8**, 1497-1518;
39. *Journal of Public Economics* (2004): “Bad Politicians” (with Francesco Caselli), Vol. **88/3-4**, 759-82;
40. *Journal of Economic Theory* (2004): “Retrading in Market Games” (with Sayantan Ghosal), Vol. **115**, 151-81;
41. *Games and Economic Behavior* (2003): “The Demand Bargaining Set: General Characterization and Application to Majority Games” (with Maria Montero), Vol. **42-1**, 146-64;
42. *Review of Economic Design* (2000): “Network Formation with Sequential Demands” (with Sergio Currarini), Vol. **5-3**, 229-49; (best paper award 2000); also reprinted in *Networks and Groups: Models of Strategic Formation*, edited by B. Dutta and M.O. Jackson, Springer Verlag, Heidelberg 2003;

43. *Research in Economics* (1997): “Game-Theoretic Definitions of Fairness and the Contractualistic Foundations of Justice” (with Pier Luigi Sacco), **Vol.** 51-4, 387-400.

• **Working papers:**

1. “Populism: Demand and Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), *CEPR* dp no. ;
2. “From Weber to Kafka: Political Instability and the Rise of an Inefficient Bureaucracy,” (with Gabriele Gratton, Luigi Guiso and Claudio Michelacci), *CEPR* dp no. 12081;
3. “A Dynamic Theory of Secessions” (with Joan Esteban, Sabine Flamand and Dominic Rohner), *CEPR* dp no. 12398;
4. “Electoral Systems, Taxation and Immigration Policies” (with Margherita Negri), *CEPR* dp no. 12212;
5. “Optimal Checks and Balances under Policy Uncertainty” (with Gabriele Gratton);
6. “Proportional Representation Increases Party Politics: Evidence from New Zealand Parliament using a Supervised Topic Model.” (with Elliott Ash and Moritz Osna-bruegge);
7. “Third Party Intervention and Conflict,” with Adam Meirowitz, Kris Ramsay and Francesco Squintani;

• **Work in progress:**

8. “A Theory of Power Wars” (with Helios Herrera and Salvatore Nunnari);
9. “Civil Conflicts and the Mismatch of Powers: an Empirical Analysis” (with Laura Ogliari and Long Hong);
10. “Populism and War” (with Andrea Mattozzi and Marcos Y. Nakaguma).
11. “Optimal Intervention Design in Multilateral Conflict,” with Jun Xiao;
12. “Corruption, Extremism and Conflict” (with Antonio Nicolò’);

13. “A Citizen-Candidate Model of Populism” (with Margherita Negri);
14. “Love Thy Immigrant – A Complementarity Theory of Immigration Policies” (with Joan Esteban and Dominic Rohner);
15. “Comparative Bureaucracy” (with Michael Castanhera, Helios Herrera and Michael Ting);

• **Policy articles and opinion pieces:**

1. *Vox EU* October 2017: “The Spread of Populism in Western Countries” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
2. *The Political Economist* (2017): “Populism: Protection Demand and Disinformation Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
3. *Vox EU* (November 26 2016): “The Italian Constitutional Reform and Legislative Efficiency” (with Moritz Osnabruegge);
4. *VoxEU* (November 3 2014): “Fixing Europe in the Short and Long Run: the European Federal Institute” (with Luigi Guiso);
5. *Vox EU* (July 19 2013): “Asymmetric Oil: Fuel for Conflict” (with F. Caselli and D. Rohner);
6. *National Interest* (2013): “Let Turkey and Kurdistan Get Closer,” with Costantino Pischedda. <http://nationalinterest.org/commentary/let-turkey-kurdistan-get-closer-9335>
7. “Oil, Federalism, and Third-party Intervention: An Assessment of Conflict Risk in Iraqi Kurdistan”, in Filippo Andreatta (ed.), *Solutions and Failures in Identity-based Conflicts*, Trento: FBK Press (with C. Pischedda);
8. *Vox EU* (January 2012): “Is this the End of Populism in Europe?” (with Luigi Guiso and Helios Herrera);

• **Newspaper articles for:** *Il Sole 24Ore*; *La Repubblica*; *EuroIntelligence.com*; *La Voce*, *Vox*, *Linkiesta*, *Noise from Amerika*, *Columbia Spectator*.

• **Teaching:**

- Graduate courses taught until now:
 - Topics in International Relations and Conflict Theory;
 - The Political Economy of Institutions;
 - Game Theory (cooperative and non-cooperative);
 - Mechanism Design and Contract Theory;
 - Public economic theory.
 - Undergraduate courses: Political Economy, Game theory, intermediate microeconomics, natural resources and conflict, international relations, Decisions and Organizations.
- **Editorial services and organization memberships:**
- Elected Fellow of the *Society for the Advancement of Economic Theory* (SAET) in 2018;
 - Elected to the *Council of the European Economic Association*, 2018-22;
 - Executive Board member of the European Political Economy Consortium (EPEC);
 - Springer editorial board member, *Review of Economic Design*, since 2009; Editor of special issue on *Institutional Design and Conflict*, 2009, volume 13(3);
 - Associate Editor of *Political Science Research and Methods (PSRM)*, the official journal of the European Political Science Association, 2015-19;
 - Associate member of *ThReD*, an organization devoted to frontier *Theoretical Research in Development* economics.
- **Reviewer for:** *American Economic Review*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Econometrica*, *Review of Economic Studies*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Journal of the European Economic Association*, *International Economic Review*, *Scandinavian Journal of Economics*, *Review of Economic Design*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Journal of Development Economics*, *Journal of Law, Economics and Organization*, *Journal of Comparative Economics*, *American Political Science Review*, *American Journal of Political Science*, *British Journal of Political Science*, *International*

Studies Quarterly, Quarterly Journal of Political Science, Journal of Theoretical Politics, and National Science Foundation.

- **Ph.D. thesis supervising:** I have supervised 16 Ph.D. dissertations, and 14 of such students now hold academic positions. Most recent placements: postdocs at Toulouse TSE, Princeton (2), EUI, Warwick, Oxford, ETH Zurich, LSE and Cambridge and assistant professor jobs at St. Andrews, Warwick, Queen Mary, San Paolo, , Bristol, Kings College.

- **Hobbies:** Jazz, rowing and swimming.