

Massimo Morelli

CURRICULUM VITAE

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•Education:

- Ph.D. in Economics Harvard University, 1996.
- Dottorato in Economia Politica at University of Pavia, 1995.
- Laurea in Economics and Social Sciences (summa cum laude) at Bocconi University, 1991.

•Current Academic position and affiliations:

- Professor of Political Science and Economics, Bocconi University
- Research Fellow in:
 - Innocenzo Gasparini Institute for Economic Research (IGIER);
 - Carlo F. Dondena Centre for Research on Social Dynamics and Public Policies;
 - *Center for Economic Policy Research (CEPR)*, Public Economics group and Political Economy group; member of Research Policy Networks (RPN) on populism and on policies for peace.
- Council Member and Nominating Committee Member in *European Economic Association*;

- Fellow of the *Society for the Advancement of Economic Theory* (SAET) since 2018.

• **Previous academic positions and affiliations:**

- Full Professor of Political Science and Economics, Columbia University, from 2007 to 2014;
- National Bureau of Economic Research (NBER) Research Associate;
- Visiting Professor at New York University Abu Dhabi, January 2019 and January 2020;
- Part-time Professor of Economics at the European University Institute, 2009-11;
- Associate Professor of Economics and Political Science at the Ohio State University (2004-07);
- Assistant Professor of Economics at The Ohio State University (2000-04);
- Research Fellow at the Institute for Advanced Study, School of Social Science, Princeton (2001-02);
- Visiting Professor at University of Minnesota (1999-2000);
- Assistant Professor of Economics at the Iowa State University (1997-2000);
- Marie Curie Post-Doctoral Fellow at the Center for Operation Research and Econometrics, CORE (1996-97).

• **Grants and Fellowships:**

- *European Research Council Advanced Grant*, 694583, awarded in 2016: “The Political Economy of Power Relations”
- *Framework for Attraction and Strengthening of Excellence* in Italy, grant starting in October 2017
- *Prin* grant on “Macroeconomic Management and Consensus Preservation,” started February 2017

- *National Science Foundation, Grant SES-0519205 and 0811966*, (2005-09): theory and experiments of multilateral bargaining on multi-dimensional policy space with incomplete information. Co-funded by the Economics program and the Decision Risk and Management Science division
 - *National Science Foundation, Grant SES-0213312* (2002-05): research on electoral systems and incentives for parties, candidates and voters
 - Deutsche Bank Fellowship (2001-02), as a Fellow of the *Institute for Advanced Study* in Princeton
 - *National Science Foundation Starter Award* (2000-01): for research project on the endogenous quality of elected officials
 - International Center for Economic Research (Torino) Fellowship, Summer 2001 and Summer 2002
 - CORE post-doctoral Fellowship and Marie Curie Fellowship (1997)
 - Bocconi Fellowship (1995, 1996)
 - Harvard Graduate Society Fellowship (1994)
 - San Paolo Bank fellowship (1992 to 1994).
- **Awards and Prizes:**
 - Elinor Ostrom Prize for best paper on the Journal of Theoretical Politics, awarded in 2015;
 - International Geneva Award 2015, for the paper “Strategic Mass Killings”;
 - *Koc University Prize* for best paper in the Review of Economic Design in year 2000;
 - Bocconi University Research Excellence Award for 2014, 2015, 2016, 2017, 2018 and 2019;
 - Excellence in refereeing award by *Review of Economic Studies* and *American Economic Review* for multiple years;

- Lions Club award, 2017;
 - *La Canaviglia 2007*: most important prize by the City of Livorno, instituted to recognize every year one citizen of Livorno for his or her general achievements and international recognition;
 - Innocenzo Gasparini Prize for best student in the Social and Economic Disciplines (DES) undergraduate program at Bocconi University in 1990.
- **Research interests:** Game theory, mechanism design, political economy, governance institutions, development economics, behavioral and public economics, comparative politics, international relations and conflict studies.
- **Publications on top 5 economics journals:**
1. *Journal of Political Economy* (February 2019): “Dispute Resolution Institutions and Strategic Militarization” (with Adam Meirowitz, Kris Ramsay and Francesco Squintani), vol. 127, issue 1, 378-418; <http://www.journals.uchicago.edu/doi/10.1086/700761>
 2. *Journal of Political Economy* (February 2019): “Redistributing Income under Proportional Representation, a Correction” (with Margherita Negri), vol. 127, issue 1, 458-62; <https://www.journals.uchicago.edu/doi/abs/10.1086/700733>
 3. *Review of Economic Studies* (2015): “Mediation and Peace” (with Johannes Horner and Francesco Squintani), **Vol.** 82, 1483-501;
 4. *Quarterly Journal of Economics* (2015): “The Geography of Inter-State Resource Wars” (with Francesco Caselli and Dominic Rohner) **Vol** 130-1, pp. 267-315;
 5. *Journal of Political Economy* (2015): “Strategic Mass Killings” (with Joan Esteban and Dominic Rohner), **Vol.** 123-5, 1087-1132; International Geneva Award winner 2015;
 6. *American Economic Review* (2007): “Political Bias and War” (with Matthew O. Jackson), **Vol.** 97-4, 1353-73;
 7. *American Economic Review* (2006): “Self-Enforcing Voting in International Organizations” (with Giovanni Maggi), **Vol.** 96-4, 1137-58; also reprinted in *Public International Law* (November 2010), edited by Eric A. Posner, Elgar Publishing;

8. *Econometrica* (2005): “Behavioral Identification in Coalitional Bargaining: an Experimental Analysis of Demand Bargaining and Alternating Offers” (with Guillaume Fréchette and John Kagel), Vol. **73-6**, 1893-939;
9. *Review of Economic Studies* (2004): “Party Formation and Policy Outcomes under Different Electoral Systems,” Vol. **71-3**, 829-53;
10. *Review of Economic Studies* (2001): “Occupational Choice and Dynamic Incentives” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **68-4**, 781-810;

• **Publications on top political science journals:**

11. *Political Analysis* (forthcoming): “Measuring Discretion and Delegation in Legislative Texts: Methods and Application to U.S. States,” (with Elliott Ash and Matia Vannoni);
12. *American Journal of Political Science* (2016): “Turnout Across Democracies” (with Helios Herrera and Salvatore Nunnari), **Vol. 60(3)**, 607-24;
13. *American Journal of Political Science* (2008): “Incumbents’ Interests and Gender Quotas” (with Francois Maniquet and Guillaume R. Fréchette) Vol. **52-4**, 891-909;
14. *Journal of Politics* (2017): “Elections and Divisiveness: Theory and Evidence” (with Elliott Ash and Richard Van Weelden), Vol. **79, 4**: 1268-85;
15. *American Political Science Review* (1999): “Demand Competition and Policy Compromise in Legislative Bargaining,” Vol. **93-4**, 809-20;
16. *American Political Science Review* (2007): “Demand Commitment and Legislative Bargaining: A Response.” Vol. **101(4)**, 851;

• **All other top-field refereed publications in both disciplines:**

17. *Political Science Research and Methods* (forthcoming): “Legislative Activity and Private Benefits: A Natural Experiment in New Zealand” (with Moritz Os-nabrugge and Matia Vannoni); <https://doi.org/10.1017/psrm.2018.66>
18. *Economic Policy* (2019): “Global Crisis and Populism: the Role of Euro Zone Institutions” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), Volume 34,

Issue 97, Pages 95-139. <https://doi.org/10.1093/epolic/eiy018> <https://academic.oup.com/econ/article/doi/10.1093/epolic/eiy018/5272455>

19. *Journal of Economic Literature* (September 2017): “On Economic Interdependence and War” (with Tommaso Sonno);
20. *Journal of Monetary Economics* (2016): “Credit Market Frictions and Political Failure” (with Madhav S. Aney and Maitreesh Ghatak), **Vol.** 81, 48-64;
21. *Journal of International Economics* (2016): “Cultural Differences and Institutional Integration” (with Luigi Guiso and Helios Herrera), **Vol.** 99, 97-113;
22. *Games and Economic Behavior* (2016): “Internal Hierarchy and Stable Coalition Structures,” (with In-Uck Park), **Vol.** 96, 90-96;
23. *Oxford University Press Handbook: Economic Aspects of Genocide, Mass Atrocities, and Their Prevention, Chapter 6: “Incentives and Constraints for Government Mass Killings: a Game-Theoretic Approach”* (with Joan Esteban and Dominic Rohner);
24. *Journal of Development Economics* (2015): “Resource Concentration and Civil Wars” (with Dominic Rohner), **Vol.** 117, 32-47;
25. *Social Choice and Welfare* (2015): “Approval Quorums Dominate Participation Quorums” (with Francois Maniquet), **Vol.** 45-1, 1-27 (lead article);
26. *Journal of Public Economics* (2014): “A Volatility-Based Theory of Fiscal Union Desirability,” (with Jaime Luque and Jose’ Tavares), **Vol.** 112-C, 1-11 (lead article);
27. *Economic Journal* (2014): “Turnout and Power Sharing” (with Helios Herrera and Tom Palfrey), **Vol.** 124 (issue 574), 131-62;
28. *Journal of Theoretical Politics* (2014): “Ideology and Information in Policy making” (with Richard Van Weelden), **Vol.** 25(3), 412-39 – (awarded the 2015 Elinor Ostrom Prize for the best paper published in JTP during 2014);
29. *Economica* (2014): “The Incumbency Effects of Signalling” (with Francesco Caselli, Tom Cunningham and Ines Moreno de Barreda), **Vol.** 81 (issue 323), 397-418;

30. *Rivista di Politica Economica* (2012): “Union Integration Paths”, lead article, pp 7-25;
31. *Economic Theory* (2012): “Pork vs. Public Good Provision: An Experiment within a Legislative Bargaining Framework” (with Guillaume Fréchette and John Kagel); Vol. **49-3**, pp. 779-800;
32. *American Economic Journal: Microeconomics* (2012): “Competitive non linear Taxation and Constitutional Choice,” (with Huanxing Yang and Lixin Ye), **Vol. 4-1**, 142-75;
33. *Handbook on the Political Economy of War* (2011), edited by Chris Coyne, Elgar Publishing: “The Reasons for Wars - an Updated Survey” (with Matthew O. Jackson), Chapter 3;
34. *Review of Economic Design* (August 2009): “Institutional Design and Conflict; an Introduction.” Vol **13(3)**, 167-70;
35. *Quarterly Journal of Political Science* (2009): “Strategic Militarization, Deterrence and Wars,” (with Matthew O. Jackson) **Vol. 4-4**, 279-313;
36. *Journal of Economic Theory* (2007): “Entrepreneurial Talent, Occupational Choice and Trickle Up Policies” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **137**, 27-48; also reprinted in *Entrepreneurship in Recession* (2011), edited by S.C. Parker, as part of “THE INTERNATIONAL LIBRARY OF ENTREPRENEURSHIP Series,” Editor: David B. Audretsch;
37. *Games and Economic Behavior* (2005): “Gamson’s Law versus Noncooperative Bargaining Theories” (with Guillaume Fréchette and John Kagel), Vol. **51-2**, 365-82;
38. *Journal of Public Economics* (2005): “Nominal Bargaining Power, Selection Protocol and Discounting in Legislative Bargaining” (with Guillaume Fréchette and John Kagel), Vol. **89-8**, 1497-1518;
39. *Journal of Public Economics* (2004): “Bad Politicians” (with Francesco Caselli), Vol. **88/3-4**, 759-82;
40. *Journal of Economic Theory* (2004): “Retrading in Market Games” (with Sayantan Ghosal), Vol. **115**, 151-81;

41. *Games and Economic Behavior* (2003): “The Demand Bargaining Set: General Characterization and Application to Majority Games” (with Maria Montero), Vol. **42-1**, 146-64;
42. *Review of Economic Design* (2000): “Network Formation with Sequential Demands” (with Sergio Currarini), Vol. **5-3**, 229-49; (best paper award 2000); also reprinted in *Networks and Groups: Models of Strategic Formation*, edited by B. Dutta and M.O. Jackson, Springer Verlag, Heidelberg 2003;
43. *Research in Economics* (1997): “Game-Theoretic Definitions of Fairness and the Contractualistic Foundations of Justice” (with Pier Luigi Sacco), **Vol.** 51-4, 387-400.

• **Policy articles:**

44. *SUERF Policy Note* (2020): “The Paradox of Endogenous Nationalism and the Role of Quantitative Easing”;
45. *Middle East Policy* (2014): “The Turkey-KRG Energy Partnership: Assessing Its Implications” (with Costantino Pischedda), **Vol.** 21(1), 107-21;
46. *National Interest* (2013): “Let Turkey and Kurdistan Get Closer,” with Costantino Pischedda. <http://nationalinterest.org/commentary/let-turkey-kurdistan-get-closer-9335>
47. “Oil, Federalism, and Third-party Intervention: An Assessment of Conflict Risk in Iraqi Kurdistan”, in Filippo Andreatta (ed.), *Solutions and Failures in Identity-based Conflicts*, Trento: FBK Press (with C. Pischedda).

• **Working papers:**

1. “Populism: Demand and Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), *CEPR* DP no. 11871;
2. “Economic Insecurity and the Demand of Populism in Europe” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), my website;
3. “Economic Insecurity and the Supply of Populism in Europe” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), mimeo;

4. “Mobilization and the Strategy of Populism: Theory and Evidence from US Elections” (with Gloria Gennaro and Giampaolo Lecce);
5. “Populism as Simplistic Commitment” (with Antonio Nicolo’ and Paolo Roberti), mimeo;
6. “Bureaucrats under Populism” (with Gregory Sasso);
7. “Populism and War” (with Andrea Mattozzi and Marcos Y. Nakaguma);
8. “Electoral Systems, Taxation and Immigration Policies” (with Margherita Negri), *CEPR* DP no. 12212;
9. “Immigration Policies, Fiscal Policies and Electoral Law” (with Matteo Gamalerio and Margherita Negri);
10. “Multidimensional Preferences, Salience and Entry of Populists: a Citizen-Candidate Theory of Populist Entry Timing” (with Margherita Negri);
11. “From Weber to Kafka: Political Instability and Over-Production of Laws” (with Gabriele Gratton, Luigi Guiso and Claudio Michelacci);
12. “Divided Government, Delegation and Civil Service Reform” (with Elliott Ash and Matia Vannoni), *CEPR* DP no. 13878;
13. “Legislative Detail and Economic Growth: Theory and Evidence from U.S. States” (with Elliott Ash and Matia Vannoni);
14. “Optimal Checks and Balances under Policy Uncertainty” (with Gabriele Gratton);
15. “Electoral Incentives and the Consequences for the Quality of Laws in the US (with Tommaso Giommoni and Daniele Paserman);
16. “Measuring Topics Using Cross-Domain Supervised Learning: Methods and Application to New Zealand Parliament” (with Elliott Ash and Moritz Osnabruegge);
17. “A Dynamic Theory of Secessions” (with Joan Esteban, Sabine Flamand and Dominic Rohner), *CEPR* dp no. 12398;
18. “Third Party Intervention and Strategic Militarization,” with Adam Meirowitz, Kris Ramsay and Francesco Squintani, *CEPR* DP no. 13879;

19. “A Theory of Power Wars” (with Helios Herrera and Salvatore Nunnari), CEPR DP no. 13917;
20. “Corruption, Extremism and Conflict” (with Antonio Nicolo’ and Tommaso Giommoni);
21. “Conflict in the Pipeline: Natural Gas Network and Interstate Disputes” (with Quentin Gallia and Dominic Rohner);
22. “Civil Conflicts and the Mismatch of Powers in Subsaharian Africa” (with Laura Ogliari and Long Hong).

• **Opinion pieces:**

1. *Vox EU* October 2017: “The Spread of Populism in Western Countries” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
2. *The Political Economist* (2017): “Populism: Protection Demand and Disinformation Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
3. *Vox EU* (November 26 2016): “The Italian Constitutional Reform and Legislative Efficiency” (with Moritz Osnabruegge);
4. *VoxEU* (November 3 2014): “Fixing Europe in the Short and Long Run: the European Federal Institute” (with Luigi Guiso);
5. *Vox EU* (July 19 2013): “Asymmetric Oil: Fuel for Conflict” (with F. Caselli and D. Rohner);
6. *Vox EU* (January 2012): “Is this the End of Populism in Europe?” (with Luigi Guiso and Helios Herrera);

• **Newspaper articles for:** *Il Sole 24Ore; La Repubblica; EuroIntelligence.com; La Voce, Vox, Linkiesta, Noise from Amerika, Columbia Spectator.*

• **Teaching:**

- Graduate courses taught until now:

- Topics in International Relations and Conflict Theory;
 - The Political Economy of Institutions;
 - Game Theory (cooperative and non-cooperative);
 - Mechanism Design and Contract Theory;
 - Public economic theory.
- Current Undergraduate course at BSC level: *International Relations*.
 - Current teaching at master level: *Decisions and Organizations*.
 - Previously taught undergraduate courses: Political Economy, Game theory, intermediate microeconomics, natural resources and conflict.
- **Editorial services and organization memberships:**
 - Elected Fellow of the *Society for the Advancement of Economic Theory* (SAET) in 2018;
 - Elected to the *Council of the European Economic Association*, 2018-22, and to the *Nominating Committee* in 2019;
 - Executive Board member of the European Political Economy Consortium (EPEC);
 - Springer editorial board member, *Review of Economic Design*, since 2009; Editor of special issue on *Institutional Design and Conflict*, 2009, volume 13(3);
 - Associate Editor of *Political Science Research and Methods (PSRM)*, the official journal of the European Political Science Association, 2015-19;
 - Associate member of *ThReD*, an organization devoted to frontier *Theoretical Research in Development economics*.
 - **Reviewer for:** *American Economic Review*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Econometrica*, *Review of Economic Studies*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Journal of the European Economic Association*, *International Economic Review*, *Scandinavian Journal of Economics*, *Review of Economic Design*, *Journal of Public Economics*, *Journal of Public Economic*

Theory, Journal of Development Economics, Journal of Law, Economics and Organization, Journal of Comparative Economics, American Political Science Review, American Journal of Political Science, British Journal of Political Science, International Studies Quarterly, Quarterly Journal of Political Science, Journal of Theoretical Politics, and National Science Foundation.

- **Ph.D. thesis supervising:** My advisees have obtained academic positions or post-doc positions at UCSD, Princeton, EUI, Warwick, Toulouse, Oxford, ETH Zurich, LSE, Cambridge, St. Andrews, Queen Mary UL, San Paolo, FJV, , , Bristol, Kings College.

- **Hobbies:** Jazz, rowing and swimming.