

Massimo Morelli

CURRICULUM VITAE

01/01/2022

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- Date of birth: September 18 1965.

- Ph.D. in Economics Harvard University, 1996. Other doctorate from University of Pavia (1995) and MSC in Economics and Social Sciences, summa cum laude, from Bocconi University in 1991.

- **Professor** of Political Economics, Bocconi University;

- **Director** of research unit **PERICLES**, in the Baffi Carefin Center;

- **Fellow** of
 - the **Econometric Society**, elected 2020;
 - the **Society for the Advancement of Economic Theory** (SAET) since 2018;
 - *Center for Economic Policy Research (CEPR)*, Public Economics group and Political Economy group;
 - the Innocenzo Gasparini Institute for Economic Research (IGIER) and Baffi Carefin Center.

- **Chair** of the Minorities in Economics Committee (MinE) and **Council** Member in *European Economic Association*.

- member of two CEPR Research Policy Networks (RPN) on populism and on policies for peace.

- **Previous academic positions and affiliations:** f

- Professor of Political Science and Economics, Columbia University, from 2007 to 2014;
 - National Bureau of Economic Research (NBER) Research Associate;
 - Visiting Professor at New York University Abu Dhabi (J-Term);
 - Part-time Professor of Economics at the European University Institute, 2009-11;
 - Associate Professor of Economics and Political Science at the Ohio State University (2004-07);
 - Assistant Professor of Economics at The Ohio State University (2000-04);
 - Research Fellow at the Institute for Advanced Study, School of Social Science, Princeton (2001-02);
 - Visiting Professor at University of Minnesota (1999-2000);
 - Assistant Professor of Economics at the Iowa State University (1997-2000);
 - Marie Curie Post-Doctoral Fellow at the Center for Operation Research and Econometrics, CORE (1996-97).
- **Grants and Fellowships:**
 - *European Research Council Advanced Grant*, 694583, awarded in 2016: “The Political Economy of Power Relations”.
 - *Framework for Attraction and Strengthening of Excellence* in Italy, grant for projects on legislative complexity.
 - *Prin* grant on “Macroeconomic Management and Consensus Preservation,” prot. 2015EL3MRC.
 - *National Science Foundation*, *Grant SES-0519205 and 0811966*, (2005-09): theory and experiments of multilateral bargaining on multi-dimensional policy space with incomplete information. Co-funded by the Economics program and the Decision Risk and Management Science division
 - *National Science Foundation*, *Grant SES-0213312* (2002-05): research on electoral systems and incentives for parties, candidates and voters

- Deutsche Bank Fellowship (2001-02), as a Fellow of the *Institute for Advanced Study* in Princeton
 - *National Science Foundation Starter Award* (2000-01): for research project on the endogenous quality of elected officials
 - International Center for Economic Research (Torino) Fellowship, Summer 2001 and Summer 2002
 - CORE post-doctoral Fellowship and Marie Curie Fellowship (1997)
 - Bocconi Fellowship (1995, 1996)
 - Harvard Graduate Society Fellowship (1994)
 - San Paolo Bank fellowship (1992 to 1994).
- **Awards and Prizes:**
- *Elinor Ostrom Prize* for best paper on the Journal of Theoretical Politics, awarded in 2015;
 - *International Geneva Award* 2015, for the paper “Strategic Mass Killings”;
 - *Koc University Prize* for best paper in the Review of Economic Design in year 2000;
 - Bocconi University Research Excellence Award from 2014 to present;
 - Excellence in refereeing award by *Review of Economic Studies* and *American Economic Review* for multiple years;
 - Lions Club award, 2017;
 - *La Canaviglia 2007*: most important prize by the City of Livorno, instituted to recognize every year one citizen of Livorno for his or her general achievements and international recognition;
 - Innocenzo Gasparini Prize for best student in the Social and Economic Disciplines (DES) undergraduate program at Bocconi University in 1990.

- **Research interests:** Game theory, mechanism design, political economy, governance institutions, development economics, law and economics, behavioral and public economics, comparative politics, international relations and conflict studies.

• **Main publications on refereed journals** (last to first):

1. *International Economic Review* (forthcoming): “Optimal Checks and Balances under Policy Uncertainty” (with Gabriele Graton);
2. *Quarterly Journal of Political Science* (2022): “A Theory of Power Wars” (with Helios Herrera and Salvatore Nunnari), **Vol. 17(1), PP 1-30**;
3. *Quarterly Journal of Political Science* (2022): “Third Party Intervention and Strategic Militarization” (with Adam Meirowitz, Kris Ramsay and Francesco Squintani), **Vol. 17(1), PP 31-59**;
4. *American Economic Review* (2021): “From Weber to Kafka: Political Instability and Over-Production of Laws” (with Gabriele Graton, Luigi Guiso and Claudio Michelacci), **VOL. 111(9), PP 2964-3003**;
5. *Political Analysis* (2021): “Cross-Domain Topic Classification for Political Texts” (with Elliott Ash and Moritz Osnabruegge), <https://www.doi.org/10.1017/pan.2021.37>
6. *Political Analysis* (2021): “Measuring Discretion and Delegation in Legislative Texts: Methods and Application to U.S. States” (with Elliott Ash and Matia Vannoni), **Vol. 29(1), 43-57**;
7. *Journal of Public Economics* (2021): “Bureaucrats under Populism” (with Gregory Sasso), **Vol. 202**;
8. *Peace Economics, Peace Science and Public Policy* (2020): “COVID-19 and the Potential Consequences for Social Stability” (with Roberto Censolo); ISSN: 1554-8597
9. *Political Science Research and Methods* (2020): “Divided Government, Delegation and Civil Service Reform” (with Elliott Ash and Matia Vannoni), [doi:10.1017/psrm.2020.51](https://doi.org/10.1017/psrm.2020.51)
10. *Political Science Research and Methods* (2020): “Legislative Activity and Private Benefits: A Natural Experiment in New Zealand” (with Moritz Osnabruegge and Matia Vannoni);
11. *Journal of Political Economy* (February 2019): “Dispute Resolution Institutions and Strategic Militarization” (with Adam Meirowitz, Kris Ramsay and Francesco Squintani), vol. 127, issue 1, 378-418; <http://www.journals.uchicago.edu/doi/10.1086/700761>

12. *Journal of Political Economy* (February 2019): “Redistributing Income under Proportional Representation, a Correction” (with Margherita Negri), vol. 127, issue 1, 458-62;
13. *Economic Policy* (2019): “Global Crisis and Populism: the Role of Euro Zone Institutions” (with Luigi Guiso, Helios Herrera and Tommaso Sonno), Volume 34, Issue 97, Pages 95-139;
14. *Journal of Politics* (2017): “Elections and Divisiveness: Theory and Evidence” (with Elliott Ash and Richard Van Weelden), Vol. **79**, 4: 1268-85;
15. *Journal of Economic Literature* (2017): “On Economic Interdependence and War” (with Tommaso Sonno);
16. *Journal of Monetary Economics* (2016): “Credit Market Frictions and Political Failure” (with Madhav S. Aney and Maitreesh Ghatak), **Vol.** 81, 48-64;
17. *American Journal of Political Science* (2016): “Turnout Across Democracies” (with Helios Herrera and Salvatore Nunnari), **Vol.** 60(3), 607-24;
18. *Journal of International Economics* (2016): “Cultural Differences and Institutional Integration” (with Luigi Guiso and Helios Herrera), **Vol.** 99, 97-113;
19. *Games and Economic Behavior* (2016): “Internal Hierarchy and Stable Coalition Structures,” (with In-Uck Park), **Vol.** 96, 90-96;
20. *Oxford University Press (2016) Handbook: Economic Aspects of Genocide, Mass Atrocities, and Their Prevention, Chapter 6:* “Incentives and Constraints for Government Mass Killings: a Game-Theoretic Approach” (with Joan Esteban and Dominic Rohner);
21. *Journal of Development Economics* (2015): “Resource Concentration and Civil Wars” (with Dominic Rohner), **Vol.** 117, 32-47;
22. *Journal of Political Economy* (2015): “Strategic Mass Killings” (with Joan Esteban and Dominic Rohner), **Vol.** 123-5, 1087-1132; International Geneva Award winner 2015;
23. *Review of Economic Studies* (2015): “Mediation and Peace” (with Johannes Horner and Francesco Squintani), **Vol.** 82, 1483-501;

24. *Quarterly Journal of Economics* (2015): “The Geography of Inter-State Resource Wars” (with Francesco Caselli and Dominic Rohner) **Vol** 130-1, pp. 267-315;
25. *Social Choice and Welfare* (2015): “Approval Quorums Dominate Participation Quorums” (with Francois Maniquet), **Vol.** 45-1, 1-27 (lead article);
26. *Journal of Public Economics* (2014): “A Volatility-Based Theory of Fiscal Union Desirability,” (with Jaime Luque and Jose’ Tavares), **Vol.** 112-C, 1-11 (lead article);
27. *Economic Journal* (2014): “Turnout and Power Sharing” (with Helios Herrera and Tom Palfrey), **Vol.** 124 (issue 574), 131-62;
28. *Journal of Theoretical Politics* (2014): “Ideology and Information in Policy making” (with Richard Van Weelden), **Vol.** 25(3), 412-39 – (awarded the 2015 Elinor Ostrom Prize for the best paper published in JTP during 2014);
29. *Economica* (2014): “The Incumbency Effects of Signalling” (with Francesco Caselli, Tom Cunningham and Ines Moreno de Barreda), **Vol.** 81 (issue 323), 397-418;
30. *Economic Theory* (2012): “Pork vs. Public Good Provision: An Experiment within a Legislative Bargaining Framework” (with Guillaume Fréchet and John Kagel); **Vol.** 49-3, pp. 779-800;
31. *American Economic Journal: Microeconomics* (2012): “Competitive non linear Taxation and Constitutional Choice,” (with Huanxing Yang and Lixin Ye), **Vol.** 4-1, 142-75;
32. *Handbook on the Political Economy of War* (2011), edited by Chris Coyne, Elgar Publishing: “The Reasons for Wars - an Updated Survey” (with Matthew O. Jackson), Chapter 3;
33. *Review of Economic Design* (2009): “Institutional Design and Conflict; an Introduction.” **Vol** 13(3), 167-70;
34. *Quarterly Journal of Political Science* (2009): “Strategic Militarization, Deterrence and Wars,” (with Matthew O. Jackson) **Vol.** 4-4, 279-313;

35. *American Journal of Political Science* (2008): “Incumbents’ Interests and Gender Quotas” (with Francois Maniquet and Guillaume R. Fréchette) Vol. **52-4**, 891-909;
36. *Journal of Economic Theory* (2007): “Entrepreneurial Talent, Occupational Choice and Trickle Up Policies” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **137**, 27-48; also reprinted in *Entrepreneurship in Recession* (2011), edited by S.C. Parker, as part of “THE INTERNATIONAL LIBRARY OF ENTREPRENEURSHIP Series,” Editor: David B. Audretsch;
37. *American Economic Review* (2007): “Political Bias and War” (with Matthew O. Jackson), Vol. **97-4**, 1353-73;
38. *American Economic Review* (2006): “Self-Enforcing Voting in International Organizations” (with Giovanni Maggi), Vol. **96-4**, 1137-58; also reprinted in *Public International Law* (November 2010), edited by Eric A. Posner, Elgar Publishing;
39. *Econometrica* (2005): “Behavioral Identification in Coalitional Bargaining: an Experimental Analysis of Demand Bargaining and Alternating Offers” (with Guillaume Fréchette and John Kagel), Vol. **73-6**, 1893-939;
40. *Games and Economic Behavior* (2005): “Gamson’s Law versus Noncooperative Bargaining Theories” (with Guillaume Fréchette and John Kagel), Vol. **51-2**, 365-82;
41. *Journal of Public Economics* (2005): “Nominal Bargaining Power, Selection Protocol and Discounting in Legislative Bargaining” (with Guillaume Fréchette and John Kagel), Vol. **89-8**, 1497-1518;
42. *Journal of Public Economics* (2004): “Bad Politicians” (with Francesco Caselli), Vol. **88/3-4**, 759-82;
43. *Journal of Economic Theory* (2004): “Retrading in Market Games” (with Sayantan Ghosal), Vol. **115**, 151-81;
44. *Review of Economic Studies* (2004): “Party Formation and Policy Outcomes under Different Electoral Systems,” Vol. **71-3**, 829-53;

45. *Games and Economic Behavior* (2003): “The Demand Bargaining Set: General Characterization and Application to Majority Games” (with Maria Montero), Vol. **42-1**, 146-64;
46. *Review of Economic Studies* (2001): “Occupational Choice and Dynamic Incentives” (with Maitreesh Ghatak and Tomas Sjöström), Vol. **68-4**, 781-810;
47. *Review of Economic Design* (2000): “Network Formation with Sequential Demands” (with Sergio Currarini), Vol. **5-3**, 229-49; (best paper award 2000); also reprinted in *Networks and Groups: Models of Strategic Formation*, edited by B. Dutta and M.O. Jackson, Springer Verlag, Heidelberg 2003;
48. *American Political Science Review* (1999): “Demand Competition and Policy Compromise in Legislative Bargaining,” Vol. **93-4**, 809-20;
49. *Research in Economics* (1997): “Game-Theoretic Definitions of Fairness and the Contractualistic Foundations of Justice” (with Pier Luigi Sacco), Vol. **51-4**, 387-400;

• **Other publications:**

50. *IEB Policy Report* (2020): “Economic Insecurity, Disillusion and the (Temporary?) Success of Populism;”
51. *SUERF Policy Note* (2020): “The Paradox of Endogenous Nationalism and the Role of Quantitative Easing,” Issue 140; also contained in the conference proceedings volume *Populism Economic Policies and Central Banking*, edited by Ernest Gnan and Donato Masciandaro;
52. *Middle East Policy* (2014): “The Turkey-KRG Energy Partnership: Assessing Its Implications” (with Costantino Pischedda), Vol. **21(1)**, 107-21;
53. *National Interest* (2013): “Let Turkey and Kurdistan Get Closer,” with Costantino Pischedda.
54. *Rivista di Politica Economica* (2012): “Union Integration Paths”, lead article, pp 7-25;
55. *American Political Science Review* (2007): “Demand Commitment and Legislative Bargaining: A Response.” Vol. **101(4)**, 851;

56. “Oil, Federalism, and Third-party Intervention: An Assessment of Conflict Risk in Iraqi Kurdistan”, in Filippo Andreatta (ed.), *Solutions and Failures in Identity-based Conflicts*, Trento: FBK Press (with C. Pischedda).

• **Working papers:**

1. **On populism:**

- (a) “A Commitment Theory of Populism ” (with Antonio Nicolò and Paolo Roberti), CEPR dp no. 16051 (2nd version); also available at <http://www.massimomorelli.eu/>
- (b) “A Costly Commitment: Populism, Government Performance and the Quality of Bureaucracy” (with Luca Bellodi and Matia Vannoni), CESifo wp no. 9470, and also available at <http://www.massimomorelli.eu/>
- (c) “Mobilization and the Strategy of Populism: Theory and Evidence from US Elections” (with Gloria Gennaro and Giampaolo Lecce), CEPR dp no. 15686;
- (d) “The Financial Drivers of Populism in Europe” (with Luigi Guiso, Tommaso Sonno and Helios Herrera), Baffi Carefin discussion paper, and available at <http://www.massimomorelli.eu/>
- (e) “Fighting Populism on Its Own Turf: Experimental Evidence” (with Vincenzo Galasso, Tommaso Nannicini and Piero Stanig);
- (f) “Adam Smith and the Moral Decline of the Middle Class” (with Roberto Censolo).

2. **On political economy of institutions and reforms:**

- (a) “More Laws More Growth? Evidence from U.S. States” (with Elliott Ash and Matia Vannoni), CEPR DP15629;
- (b) “Complexity and the Reform Process” (with Dana Foarta), *CEPR* dp no. 16562;
- (c) “Corruption and Extremism” (with Attila Gaspar, Tommaso Giommoni and Antonio Nicolò), available at <http://www.massimomorelli.eu/>
- (d) “A Congested Budget: the Fiscal Commons in Italian Municipalities” (with Luca Bellodi);

- (e) “Signalling Incentives and the Quality of Legislation: A Text and Network Analysis for the US Congress” (with Tommaso Giommoni and Daniele Paserman), available at <http://www.massimomorelli.eu/>
- (f) “The Economic Costs of Legal Ambiguity ” (with Tommaso Giommoni, Luigi Guiso and Claudio Michelacci), in preparation;
- (g) “A Two-Edged Sword? Banking Regulation, Complexity and the Economy” (with Donato Masciandaro and Matia Vannoni), in preparation;
- (h) “Campaign Financing Reforms and Legislative Complexity: Theory and Evidence from U.S. States,” with Elliott Ash, Dana Foarta and Matia Vannoni, in preparation.

3. on Power Relations and Conflict:

- (a) “Identity, Patience and War: A Dynamic Theory of Secessionist vs Centrist Conflict” (with Joan Esteban, Sabine Flamand and Dominic Rohner), *CEPR* dp no. 12398;
- (b) “Power in the Pipeline” (with Quentin Gallia and Dominic Rohner);
- (c) “Civil Conflicts and the Mismatch of Powers in Sub-Saharan Africa” (with Laura Ogliari and Long Hong);
- (d) “Power Mismatch and conflict over Resources” (with Dominic Rohner), in preparation for the handbook of Economics of Conflict.

• Opinion pieces and main columns:

1. *Vox EU* (2021A): “Regulation and Economic Growth: a ‘Contingent’ Relationship” (with Matia Vannoni); <https://voxeu.org/article/regulation-and-economic-growth-contingent-relationship>
2. *Vox EU* (2021B): “Expelling the Experts: The Cost of Populism for Bureaucratic Expertise and Government Performance” (with Luca Bellodi and Matia Vannoni); <https://voxeu.org/article/populism-bureaucratic-expertise-and-government-performance>
3. *Vox EU* lead commentary (2020): “Political Participation, Populism and the Covid-19 Crisis” <https://voxeu.org/article/political-participation-populism-and-covid-19-crisis>

4. *Vox EU* October 2017: “The Spread of Populism in Western Countries” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
5. *The Political Economist* (2017): “Populism: Protection Demand and Disinformation Supply” (with Luigi Guiso, Helios Herrera and Tommaso Sonno);
6. *Vox EU* (November 26 2016): “The Italian Constitutional Reform and Legislative Efficiency” (with Moritz Osnabruegge);
7. *VoxEU* (November 3 2014): “Fixing Europe in the Short and Long Run: the European Federal Institute” (with Luigi Guiso);
8. *Vox EU* (July 19 2013): “Asymmetric Oil: Fuel for Conflict” (with F. Caselli and D. Rohner);
9. *Vox EU* (January 2012): “Is this the End of Populism in Europe?” (with Luigi Guiso and Helios Herrera);

• **Newspaper articles for:** *Il Sole 24Ore; La Repubblica; Il Foglio; EuroIntelligence.com; La Voce, Vox, Linkiesta, Noise from Amerika, Columbia Spectator.*

• **Teaching:**

- Graduate courses taught until now:
 - Topics in International Relations and Conflict Theory;
 - The Political Economy of Institutions;
 - Game Theory (cooperative and non-cooperative);
 - Mechanism Design and Contract Theory;
 - Public economic theory.
- Current Undergraduate course at BSC level: *International Relations.*
- Current teaching at master level: *Decisions and Organizations.*
- Previously taught undergraduate courses: Political Economy, Game theory, intermediate microeconomics, natural resources and conflict.

- **Editor and executive tasks:**

- Editor of the *Handbook of Economics of Conflict* (with Debraj Ray and Tomas Sjoström), North Holland – expected completion Spring 2022;
- Executive Board member of the European Political Economy Consortium (EPEC);
- Springer editorial board member, *Review of Economic Design*, since 2009; Editor of special issue on *Institutional Design and Conflict*, 2009, volume 13(3);
- Associate Editor of *Political Science Research and Methods (PSRM)*, the official journal of the European Political Science Association, 2015-19;
- Associate member of *ThReD*, an organization devoted to frontier *Theoretical Research in Development* economics.

- **Reviewer for:** *American Economic Review*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Econometrica*, *Review of Economic Studies*, *Journal of Economic Theory*, *Games and Economic Behavior*, *Journal of the European Economic Association*, *International Economic Review*, *Scandinavian Journal of Economics*, *Review of Economic Design*, *Journal of Public Economics*, *Journal of Law and Economics*, *Journal of Public Economic Theory*, *Journal of Development Economics*, *Journal of Law, Economics and Organization*, *Journal of Comparative Economics*, *American Political Science Review*, *American Journal of Political Science*, *British Journal of Political Science*, *International Studies Quarterly*, *Quarterly Journal of Political Science*, *Journal of Theoretical Politics*, and *National Science Foundation*.

- **Ph.D. thesis supervising:** My advisees have obtained academic positions or post-doc positions at UCSD, Princeton, EUI, Warwick, Toulouse, Oxford, ETH Zurich, LSE, Cambridge, St. Andrews, Queen Mary UL, San Paolo, FJV, , , Bristol, Kings College.

- **Hobbies:** Jazz, rowing and swimming.